

BIO VentureForum East 2007
*is produced by the
 Biotechnology Industry Organization
 in collaboration with the member organizations of*

- BioFlorida
- Biotechnology Association of Alabama
- BIOTECanada
- Biotechnology Council of New Jersey
- Connecticut United for Research Excellence
- Delaware Bioscience Association
- Georgia Biomedical Partnership
- MdBio
- New Hampshire Biotechnology Council
- New York Biotechnology Association
- North Carolina Biosciences Organization
- North Carolina Biotechnology Center
- Palmetto Biotechnology Alliance (South Carolina)
- Pennsylvania Bio
- Tennessee Biotechnology Association
- VaBIO (Virginia Biotechnology Association)

Legend of Categories

(for presentation schedule on reverse)

BINF.....Bioinformatics	IMGImaging
BIOMTBiomaterial	INFInflammation
BIOPH.....Biopharmaceuticals	INFC.....Infectious Diseases
CAN.....Cancer	METMetabolic
CNS.....CNS / Neurology	NEUNeurology
CVCardiovascular	OPHOphthalmic
DERM.....Dermatology	PRO.....Proteomics
DEL.....Drug Delivery	PULPulmonary
DISDrug Discovery	REN.....Renal
DVCMedical Devices	VACVaccines
ENBL.....Enabling Technology	WOU.....Wound
G/CT.....Gene/Cell Therapy	



Biotechnology Industry Organization

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Conference Overview

Monday, June 18, 2007

- 8:00 AM–5:00 PM **CEO PRESENTATION WORKSHOP:** Maisonneuve D
- 4:00 PM–7:00 PM **REGISTRATION OPEN:** Neufchatel (in lobby)
- 6:00 PM–7:30 PM **WELCOME RECEPTION:** Maisonneuve A & B

Tuesday, June 19, 2007

- 7:00 AM–7:00 PM **REGISTRATION OPEN:** Neufchatel (in lobby)
- 7:30 AM–8:00 AM **BREAKFAST:** Salon de Bal
- 8:00 AM–8:15 AM **WELCOME:** James C. Greenwood, President & CEO, Biotechnology Industry Organization
- 8:15 AM–9:15 AM **PLENARY:** M&A: Is It the New IPO?
- 9:30 AM–12:00 PM **COMPANY PRESENTATIONS / ONE-ON-ONE MEETINGS**
- 11:00 AM–12:00 PM **WORKSHOP:** Cross Border Deals with US and Canadian VCs
- 12:00 PM–1:30 PM **LUNCHEON:** Building Innovative Biotech Companies
- KEYNOTE:** John Maraganore, PhD, President & CEO, Alnylam Pharmaceuticals, Inc.
- 1:45 PM–3:15 PM **COMPANY PRESENTATIONS**
- 1:45 PM–5:45 PM **ONE-ON-ONE MEETINGS**
- 2:15 PM–3:15 PM **WORKSHOP:** Seeking Non-Dilutive Capital? Navigating the SBIR Program
- 3:30 PM–4:30 PM **COMPANY PRESENTATIONS**
- 3:30 PM–4:30 PM **WORKSHOP:** Beyond Seed Funding: What a CEO Needs to Know About Creating Value to Attract Capital
- 6:00 PM–8:00 PM **GALA RECEPTION:** Holder Restaurant

Wednesday, June 20, 2007

- 7:00 AM–3:30 PM **REGISTRATION OPEN:** Neufchatel (in lobby)
- 7:30 AM–8:30 AM **BREAKFAST:** Salon de Bal
- 8:15 AM–9:15 AM **PLENARY:** Rules of Engagement: Best Practices for Working with the FDA
- 9:30 AM–10:30 AM **PHARMA/LARGE CAP BIOTECH PRESENTATIONS**
- 10:30 AM–12:00 PM **COMPANY PRESENTATIONS/ ONE-ON-ONE MEETINGS**
- 11:00 AM–12:00 PM **WORKSHOP:** Financing Success Stories
- 12:00 PM–1:30 PM **LUNCHEON:** Biotech at the Crossroads: Top 10 M&A, Alliance and Equity Trends
- KEYNOTE:** Stephen Sands, Managing Director, Lazard Ltd
- 1:30 PM–2:30 PM **ONE-ON-ONE MEETINGS**
- 1:45 PM–2:30 PM **COMPANY PRESENTATIONS**
- 2:30 PM–3:30 PM **PLENARY:** Is the Traditional VC Model Broken?

SCHEDULED EVENTS & COMPANY PRESENTATIONS

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Presented by

**Biotechnology Industry
 Organization**

June 18–20, 2007

Marriott Chateau Champlain
 Montreal, Quebec

